

## Message Text

UNCLASSIFIED

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47

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 /012 W  
----- 039541

R 301458Z JUL 74  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4083

UNCLAS BONN 11984

USDOC

E.O. 11652:N/A  
TAGS: BFOL, GW  
SUBJECT: ADS REQUEST - ZIP AEROSOL INTERNATIONAL,NORTH HOLLYWOOD,  
CALIF.- FOLLOW-UP

THE EMBASSY RECEIVED THE FOLLOWING NEW PROSPECTS:

1. LINDETEVES-JACOBBERG GMBH  
6000 FRANKFURT/MAIN  
ZEPPELINALLEE 70  
CONTACT: HERR DEBUER.INTERESTED SUBJECT TO PRICE AND PRODUCT  
COMPETITIVENESS.
2. DR. KURT HERBERT & CO.  
5600 WUPPERTAL 2  
CHRISTBUSCH 25  
CONTACT: HERR HANS FISCHER. SUBJECT TO PRICE & PRODUCT.
3. K.D. FEDDERSEN & CO.  
2000 HAMBURG 11  
OST-WEST-STRASSE 70  
CONTACT: HERR R. MARTENS.
4. AMCONSUL HAMBURG HAS RECONTACTED THE FIRM HERRNBALL KG WHICH  
WAS REPORTED ORIGINALLY TO BE INTERESTED. THE FIRM ADVISED  
THAT THEIR PRESENT SALES ARRANGEMENTS DO NOT PERMIT HANDLING  
ZIP AEROSOL PRODUCTS ON A PROFITABLE BASIS. HAMBURG'S CONTACTS  
GENERALLY FEEL THAT HIGH FREIGHT CHARGES WILL MAKE AMERICAN  
PRODUCTS OF THIS TYPE NON-COMPETITIVE AGAINST ALREADY FAMILIAR  
GERMAN PRODUCTS OF THE SAME TYPE. IN ORDER TO PERMIT COMPARISON  
OF PRICES, THE PRICES FOB SHIPPING PORT OR C&F OR CIF WOULD BE  
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HELPFUL.HILLENBRAND

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974BONN11984  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740206-1238  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t1974077/aaaaafxr.tel  
**Line Count:** 61  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinjw  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 17 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <17 JUN 2002 by thomasv0>; APPROVED <15 JAN 2003 by martinjw>  
**Review Markings:**

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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - ZIP AEROSOL INTERNATIONAL,NORTH HOLLYWOOD, CALIF.- FOLLOW-UP  
**TAGS:** BFOL, GE  
**To:** COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005